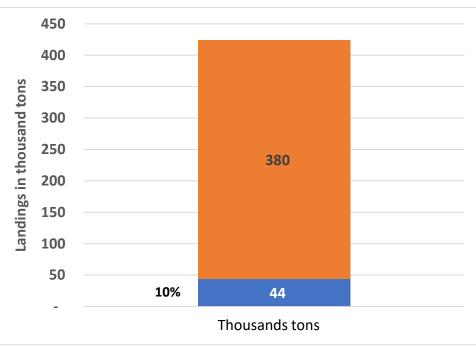




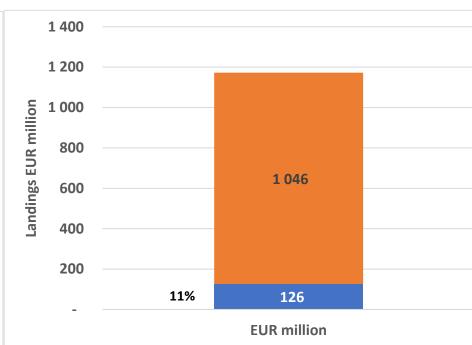
## King scallops and French landings in the North Atlantic area



North Atlantic landings in tons in 2022 (King scallop and other species)



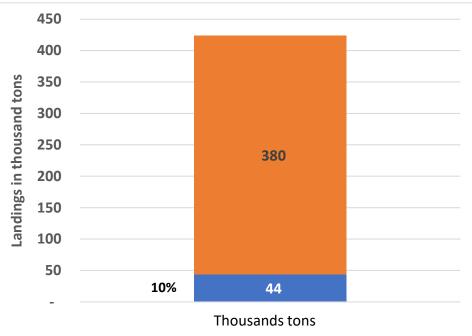
## North Atlantic landings in EUR million in 2022 (King scallop and other species)



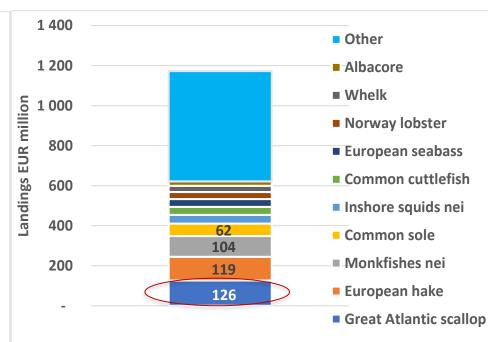
## King scallops and French landings in the North Atlantic area



North Atlantic landings in tons (2022) (King scallop and other species)



#### North Atlantic landings in EUR million (2022) (King scallop and other species)

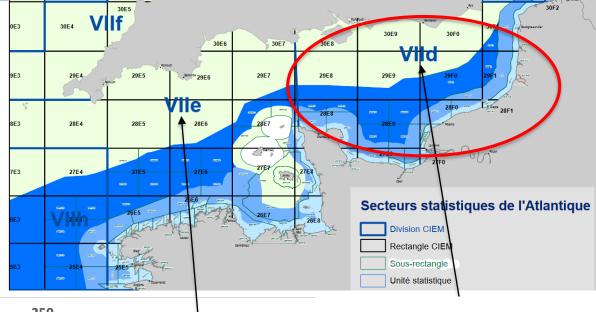


Most important species in landings value and weight in France for the North Atlantic area

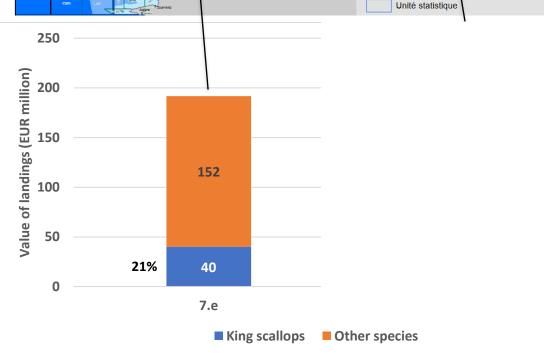
## King scallop and French landings in value per area in the Channel



Total landings in weight & value: 44 000 tons EUR 126 million in 2022



Landings in EUR
million in Channel
areas 7.e, 7.b in
2022
(King scallop and
other species)



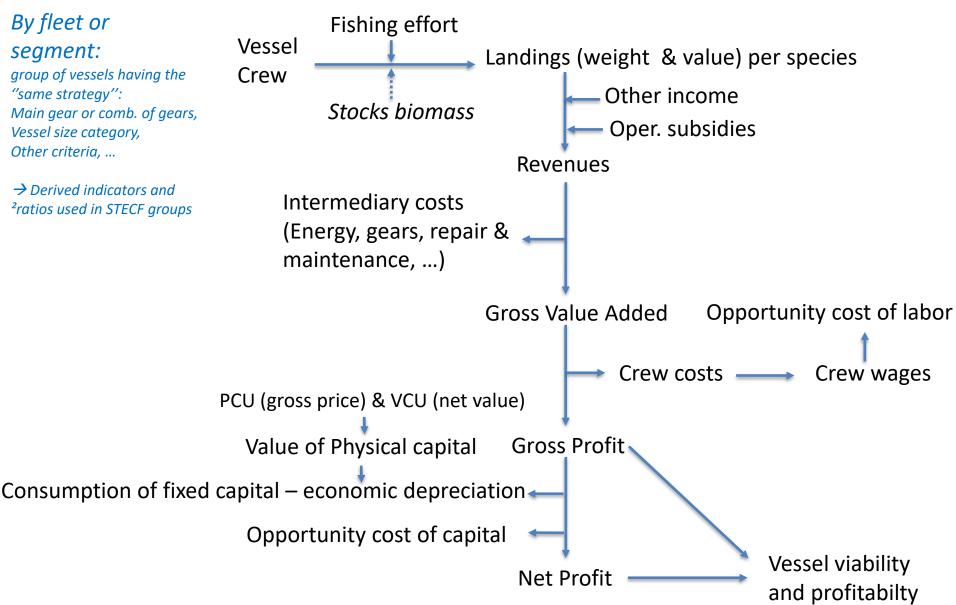
### Capacity, effort & economic indicators: methodology





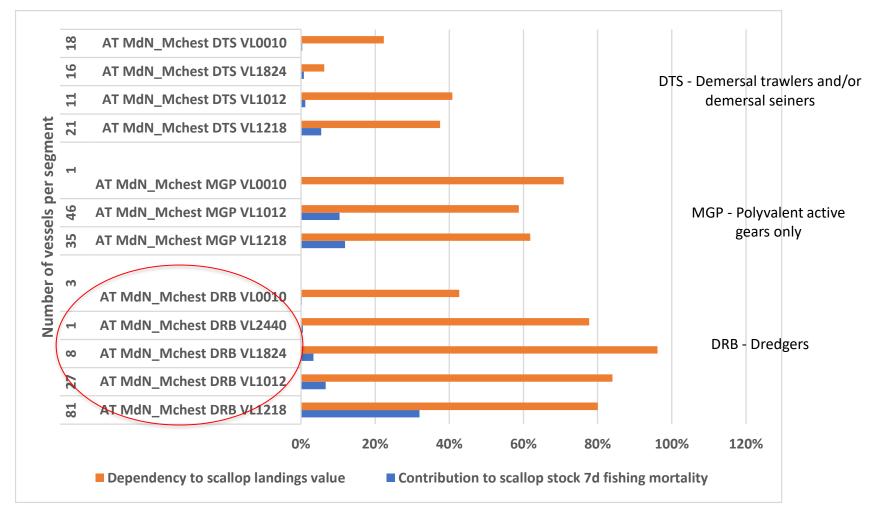
group of vessels having the "same strategy": Main gear or comb. of gears, Vessel size category, Other criteria, ...

→ Derived indicators and <sup>2</sup>ratios used in STECF groups



Selection of the <u>main segments</u> operating on scallops stocks in <u>area 7d</u> in 2022:

Number of vessels, contribution to scallop stock mortality and economic dependence (preliminary data to be revised)



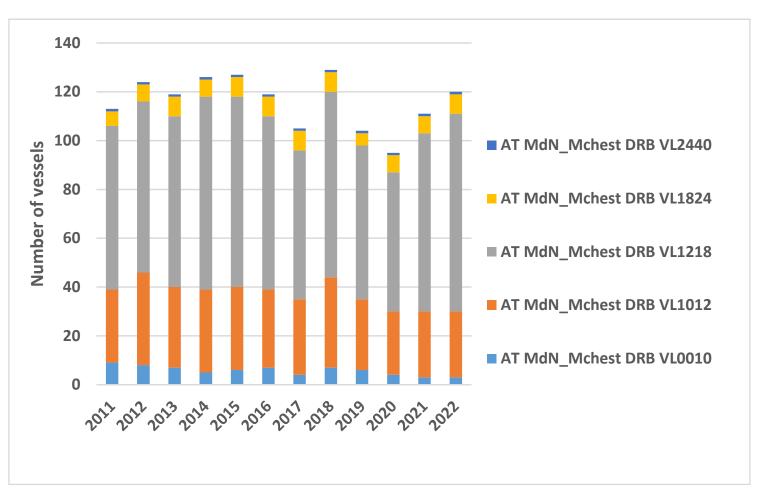
- Segments based on EU DCF classification: Main gear used and length category
- Additional information based on vessels main area of operation (7d)

N.B. Histories of vessels scallop licenses would be useful

Source: AER/Capacity data set:



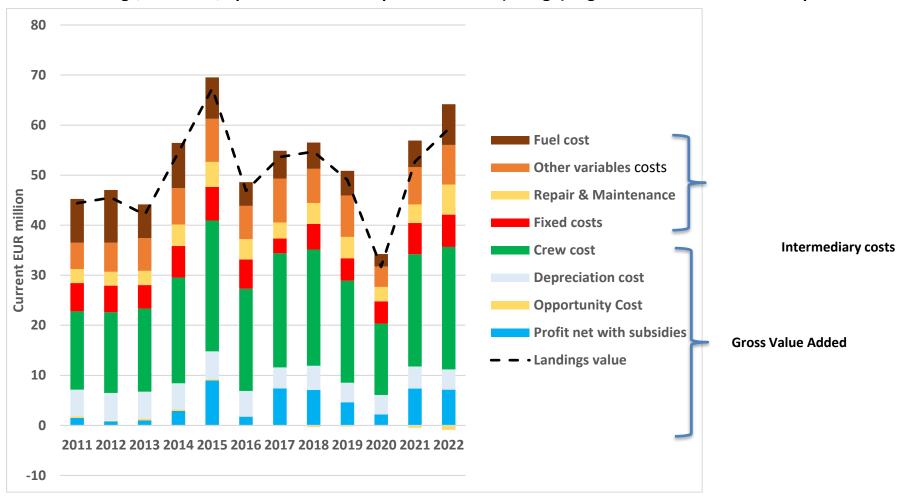
#### Evolution of the number of active vessels for the selected DRB (Dredge) segments



Relative stability with however recent new vessels



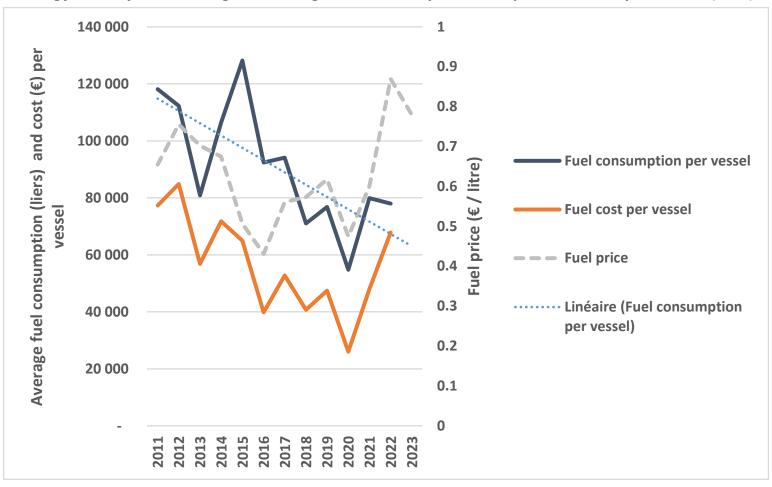
#### Total landings, revenues, operation costs and profits for DRB (dredge) segments over the 2011-2022 period



Increase in GVA and GVA/Revenue, profits

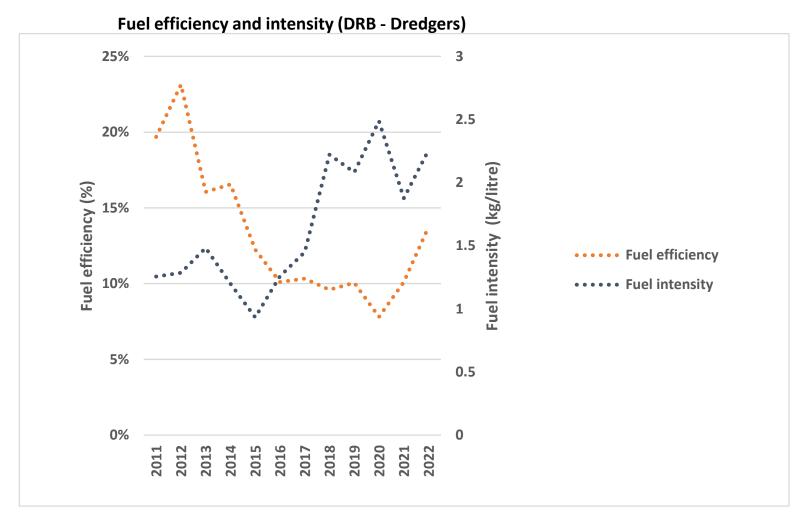


#### Energy used by DRB - dredgers: Average fuel consumption, unit price and cost per vessel (DRB)



➤ Decreased fuel consumption in relation to reduced fishing activity and better stock status (?)



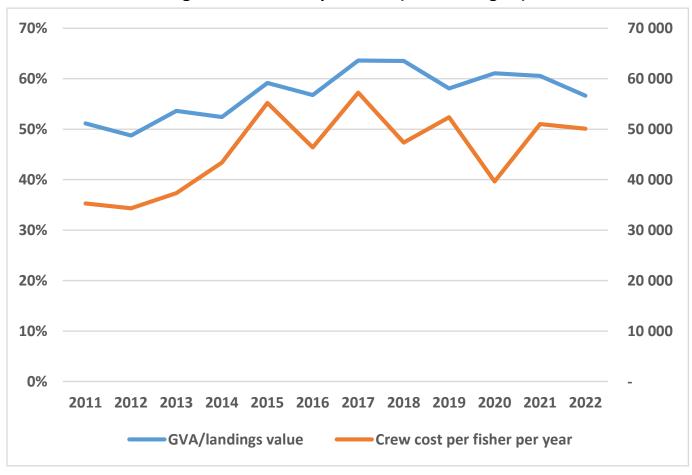


Fuel efficiency = ratio between fuel costs and the income from landings expressed as a percentage (%)

Fuel intensity = quantity of fish landed per quantity of fuel consumed (kg/litre) or could be also expressed as (litre/tonne)



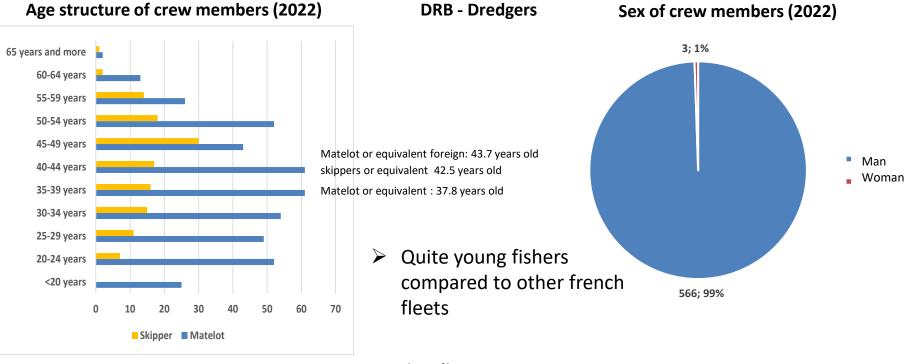
#### **Gross Value Added margin and crew cost per fisher (DRB - Dredgers)**



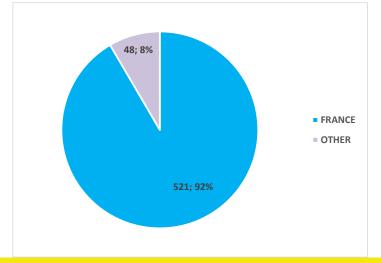
Increased attractivity of the scallop fisheries

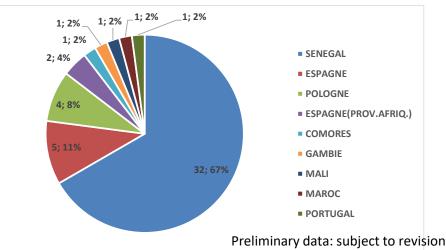
## Socio-demographic dimensions of crew members



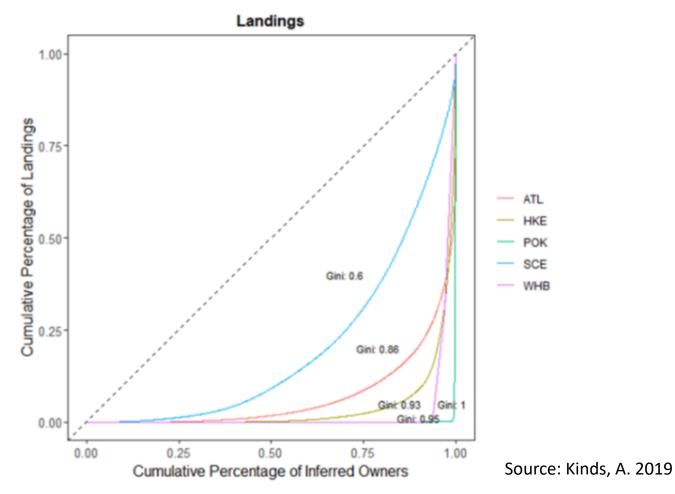


### Nationality





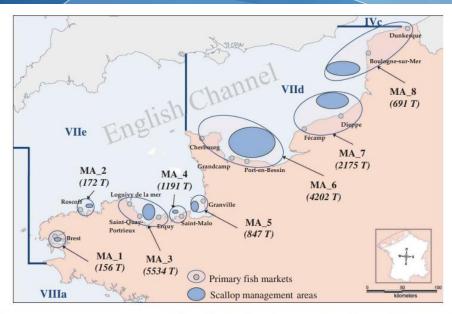
#### **Concentration of landings per infered owner: Lorenz curbe and gini Index**



Less concentration in French scallop species than other species in North Atlantic

## Markets and supply chains





Mechanisms of price formation at <u>first sale</u> at auction halls by management areas

Figure 1. Scallop management areas and primary fish markets locations. *Source*: Authors based on the map of French Scallop Fisheries (http://aquaculture-aquablog.blogspot.fr) and IFREMER-SIH data.*Note*: Data in brackets indicate the tonnage of scallops produced in each management area (MA) in 2012.

			MA_1	MA_2	MA_3	MA_4	MA_5	MA_6	MA_7	MA_8
Annual production (tons)		156	172	5534	1191	847	4200	2180	691	
Average price (€/kg)		3.9	2.7	2.1	2.2	2.3	2.4	2.5	2.9	
Number of sellers <sup>a</sup>		63	18	199	38	27	126	64	26	
Vessels length (average)		9	12	11	12	14	14	16	17	
Vessels engine power (average)		87	143	132	157	215	225	260	310	
Nb of days with transactions		87	61	133	135	145	154	164	149	
Nb of buyers			44	54	191	19	56	70	59	69
Type of buyers	Fishmongers	Nb. (%)	64.1	69.2	43.5	57.9	45.3	53.0	40.7	45.6
		% an. vol	76.6	66.5	54.3	45.2	46.6	68.3	74.4	62.5
	Fish merchants	Nb. (%)	25.6	9.6	43.5	21.1	37.7	34.8	39.0	45.6
		% an. vol	6.9	12.0	5.2	16.6	27.5	10.5	7.4	20.4
	Processors	Nb. (%)	2.6	11.5	4.3	-	9.4	6.1	8.5	4.4
		% an. vol	0.4	5.3	40.0	) -	23.6	16.3	14.0	8.8
	Other	Nb. (%)	2.6	3.8	2.2	15.8	3.8	3.0	5.1	4.4
		% an. vol	14.1	3.9	0.0	35.3	0.9	0.3	3.7	8.3
	Supermarkets	Nb. (%)	2.6	5.8	6.5	5.3	-	-	6.8	-
	-	% an. vol	0.7	12.3	0.4	2.9	-	_	0.5	-
	Nonspecialized wholesalers	Nb. (%)	2.6	-	-	-	3.8	3.0	-	-
		% an. vol	1.2	-	-	-	1.5	4.7	-	-

- Processing and direct sales probably underestimated
- Interconnexion between auctions auctions

Source : G. Lesur-Irichabeau, O. Guyader, M. Frésard, C. Leroy, K. Latouche & L. Le

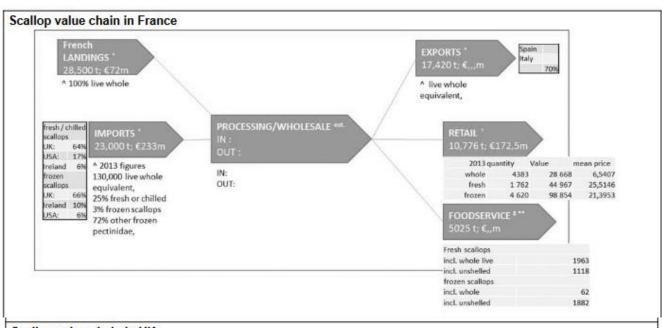
Grel (2015): Information on sellers and buyers characteristics: added value to explain price

formation at primary fish markets in managed French scallop fisheries, Applied Economics,

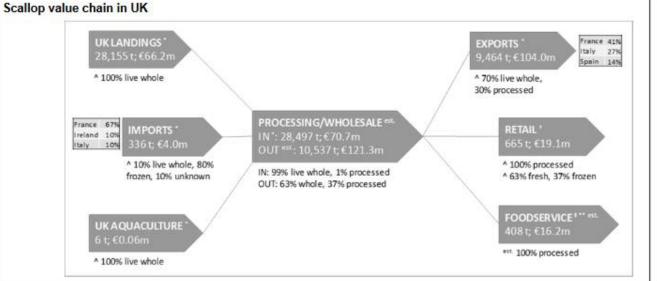
DOI: 10.1080/00036846.2015.1114576

## Markets and supply chains: France & UK in 2013





- 130-180 tonnes consummed per year in live weight equivalent
- Different species

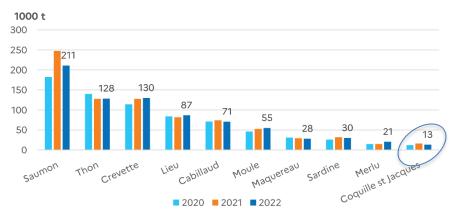


Source: Odriozola & al. 2017 Scallop value chain in France, UK and Spain. Success project

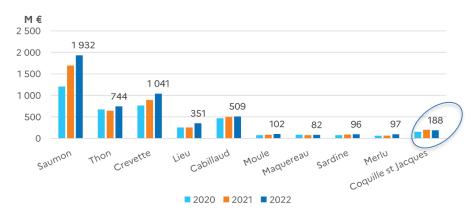
## Markets and supply chains: Imports & Exports



#### Imports in thousand tonnes

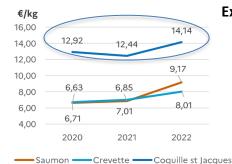


#### Imports in EUR million

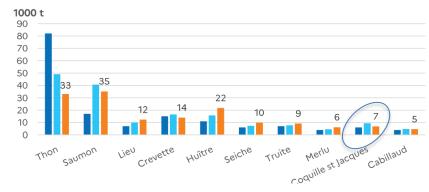


#### Imports average price (€/kg)

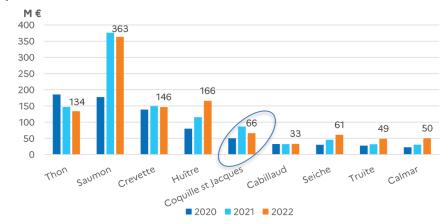
Source: France Agrimer 2022



#### **Exports in thousand tonnes**



#### **Exports in EUR million**



#### Export average price (€/kg)





# Thanks for your attention